## Axiontic.

# ANNUAL REPORT 2024

#### BETTER & BETTER

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# LETTER FROM THE ADMIN



### DÎRJAN DAVID ALEXANDRU

Administrator

In 2024 I have worked very hard to be able to double the income. In this year I also had to make some acquisitions to be able to operate properly.

There were many more customers and of a better quality. The average invoice issued was 2,800 RON (560€) compared to 480€ in 2024.

I have raised the expenses to pay less tax. These expenses are essential to maintain at least 100% growth per year. Doubling turnover and maintaining profits above 30% of turnover.

The minimum monthly turnover was 2,379 RON  $(376 \in)$  and the month with the highest turnover we had 24,500 RON (4,900  $\in$ ). The increase in turnover was 100.45% compared to 67% in the previous period. Profits on the other hand were up only 26.33%.

Partnerships are still in place and I look forward to keeping up the pace in 2025 and the next few years until we reach the top.

God be with me.

## ABOUT AXIONTIC LTD

## VISION

We seek to provide the best web design and online marketing services. Within these services, we include custom programming, web pages to code, web pages with CMS, network management, Google Ads, SEO, among other similar services.

## MISSION

- To turn Axiontic into a multinational company recognized as the best in the online software and marketing sector.
- Promote new technologies in small and medium-sized companies. Digitize these companies and offer them high value.
- Offer services on a large scale, create SaaS products.

# FINANCIAL **STATISTICS**

These are the actual data of 2024, where the company had been active for 12 months, months in which I issued a total of 47 invoices to 45 different customers, 22 of which are recurring customers. Customers are from Zalau, Oradea, Ploiești, Cluj, Bucharest, Arad, Timișoara, Baia Mare, Bistrita (Romania); Michigan (USA); Barcelona, Santander, Toledo (Spain); Stuttgart (Germany);.

Turnover is 26.508€ so there is 10.670€ profit. The debt is 21.953€ as new acquisitions were made (a Lexus UX 250h from 2019)

There are 614€ as fixed assets and in current assets there is 17.980€ (bank account). I am the only administrator with 100% participation and 0 employees.





Profit

€26,51K €10,67K 45

Nº of Clients

## OUR MISSION FOR 2025

## **OBJECTIVES**

- Reach 30,000€ of profit
- Reach at least 80 clients of which 40 are monthly or yearly paying clients
- Invest 20% of the profit in assets
- Make collaborations with people in the sector to share the work and profits.